



## Meet Mike Stanley

Captain Mike Stanley of the Aurora, Colorado Fire Department and founder of On Purpose Leadership is someone who knows exactly how to light a fire where you need it — and how to put out the ones you don't want! The Colorado native and 18-year fire safety and EMS veteran holds a Master of Education degree from Colorado State University and a B.S. degree in Organizational Leadership for Emergency Services from Charter Oak State College. He is also a founding member of the John Maxwell Team, a business coaching firm dedicated to inspiring, challenging and equipping leaders for success. With years of organizational leadership experience, teaching experience, numerous awards and published articles, and professional consulting work under his helmet, Mike brings a unique perspective to the field of business coaching and consulting.



## Decisions, Decisions, Decisions How to Make the Right One at the Right Time

Leaders are people who can act quickly and respond accordingly whenever faced with a decision. From a simple decision like choosing the right employee or team to delegate an important task – to a major decision such as how much money to save or spend without affecting the company's bottom line – there is a sea of unpredictable and often unanswered questions that leaders are faced with on a daily basis.

This workshop delves into the many aspects of decision making, covering a wide array of personality types and scenarios; as well as the psychology behind making decisions. Leaders who can grasp and identify the key points in decision making will have an added advantage over those who merely fly by the seat of their pants, just hoping that the choices they make will work out for the company and for those affected by their decisions.

Learn the fundamentals behind the decision making process! Become wiser, more thoughtful and more balanced. Leaders must have an ability to swiftly skim through all the variables and be able to determine what is significant versus insignificant; worthy versus trivial; true versus invalid and ultimately make decisions that often impact others and the overall well-being of the company's best interests.

Inability to perform critical decision-making can lead to wasting of corporate resources, time, and other assets. Whether you're a procrastinator or impulsive decision maker, this workshop can help you learn decision making the smart way!

Some of the talking points Mike will cover include:

- How to react when faced with a decision
- Asking the right questions to make smart decisions based on solidified and pragmatic knowledge rather than hearsay
- Analyzing work-related problems to determine appropriate solutions
- Sifting through manipulative tactics or unfounded hyperbole to make informed and impartial decisions
- How to take charge and make decisions that are in the company's best interest
- Learning the psychology behind decision making, as well as the motivators and triggers
- Using logic to guide you through the decision making process
- Swiftly correct poor decisions and correct or manage them accordingly
- Covering the different decision-making personalities (indecisiveness, procrastination, impulsiveness, people pleasers, etc.)

**DECIDE TODAY TO LET MIKE HELP YOUR EMPLOYEES MAKE PROACTIVE AND SMART DECISIONS WITH THIS POWERFUL AND DECISIVE WORKSHOP!**

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